

TILLERY CAPITAL

Greater Focus, Better Results, Higher Returns

Focused, Value-Added Investor

Tillery Capital is an operationally oriented, family office structured private investment firm that invests in and builds lower middle market companies in partnership with their management teams. We make equity investments in companies whose EBITDA is greater than \$2 million.

We are experienced company founders, CEOs and business consultants, and have acquired more than 30 companies with an aggregate value in excess of \$1.3 billion. We are “hands-on”, consultative investors and focus on companies where the current owner or management team is hungry to grow their business, but have concluded they want a value-added equity partner to help them get it done. We target making one new platform investment every 12-18 months where we can add real value to the business. Business owners desire this focused approach.

Why We Are Different

1. We focus our efforts on a small number of investments. This focus drives better business operating and financial performance which results in higher investment returns.
2. We are genuinely value-added equity partners. We understand, first-hand, the demands of running a business in a challenging, competitive environment. We have the knowledge, experience and management tools necessary to help our companies implement their business plans and we provide them resources and capital they otherwise would not have access to.
3. We believe in significant employee ownership. We strive for the management team and key employees to own 20-40% of the company.
4. We have the benefits of being a family office. We are business builders, not business flippers constrained by a limited life fund. We have the flexibility to focus on and manage our companies for the long-term and to do what is best for the company, its shareholders and its employees.

Target Investments

- Size: EBITDA > \$2 million (no minimum size for add-ons)
- Situation: Owners & management teams looking for value-added investor to help them grow their business. Underperforming and “story” companies are okay.
- Industries:
- Agriculture crop input and livestock health products and equipment
 - Medical devices and healthcare services
 - Niche manufacturing and services companies with significant intellectual property
 - Niche software businesses
 - Specialty chemicals businesses

Current Portfolio



Activate Healthcare. Reduces healthcare costs by delivering proactive primary care at or near an employer’s location via a dedicated health care clinic.



Electromedical Products International. Designs and manufactures noninvasive medical devices used to treat anxiety, insomnia, depression and acute pain.



Heart of Nature. Formulates and produces organically certified nutrients and biostimulants that substantially improve crop yields and crop nutritional quality.

Contact Information

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